

Ed Hopkins

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Personal

- Citizenship: U.K.
- Marital Status: Married

Education

- Ph.D. (Economics), European University Institute, Florence, Italy (1996).
- M.Sc. (Economics), the London School of Economics (1990).
- B.A. (Philosophy, Politics and Economics), University College, Oxford (1988).

Permanent Positions Held

- 2005- Professor of Economics, University of Edinburgh.
- 2002-2005 Reader (Associate Professor) in Economics, University of Edinburgh.
- 1995-2002 Lecturer (Assistant Professor) in Economics, University of Edinburgh.
- 1988-1989 Economist, Department of Trade and Industry, London.

Visiting Positions Held

- 2009 Visitor, GREQAM/EHESS, Marseille, France.
- 2006 Visiting Associate, California Institute of Technology;
Visiting Scholar, University of California Santa Barbara, USA.
- 2001 Jean Monnet Visiting Fellow, European University Institute, Florence, Italy.
- 1999-2000 Visiting Assistant Professor, Department of Economics, University of Pittsburgh.
- 1994-95 Research Fellow, GREQAM, Marseille, France.

Grants, Fellowships and Awards

- British Academy conference support grant for the conference “Relativity, Inequality and Public Policy”, June 2009, value £5000.
- Leverhulme Study Abroad Fellowship awarded for study in the US January-June 2006, value £8500
- Thomson prize for the best research paper in economics or management by faculty of the University of Edinburgh in 2004-5 for “Running to Keep in the Same Place”.
- ESRC Research Fellowship, award number RES-000-27-0065, for three years starting January 2004, value £166,000.
- Nuffield Foundation grant of £4800 (joint award with Jim Engle-Warnick, Oxford) for experimental investigation of learning and price dispersion (2002).
- Jean Monnet Fellowship, European University Institute, Florence, Italy (2001).
- Research Fellowship, GREQAM, Marseille, France (1994-95).

Publications

A. Articles

- “Job Market Signalling of Relative Position or Becker Married to Spence”, forthcoming *Journal of the European Economic Association*.
- “Testing the TASP: an Experimental Investigation of Learning in Games with Unstable Equilibria” with Timothy N. Cason (Purdue) and Daniel Friedman (UCSC), *Journal of Economic Theory*, November, 2010, 145, 2309-2331.
- “Which Inequality? The Inequality of Endowments Versus the Inequality of Rewards”, with Tatiana Kornienko (Edinburgh), *American Economic Journal: Microeconomics*, August 2010, 2(3), 106-137.
- “Status, Affluence, and Inequality: Rank-Based Comparisons in Games of Status” with Tatiana Kornienko (Edinburgh), *Games and Economic Behavior*, November, 2009, 67, 552-568.
- “Learning in Games with Unstable Equilibria” with Michel Benaïm (Neuchâtel) and Josef Hofbauer (Vienna), *Journal of Economic Theory*, July, 2009, 144, 1694-1709.
- “Inequality, Happiness and Relative Concerns: What Actually is their Relationship?”, *Journal of Economic Inequality*, December, 2008, 6, 351-372.

- “Adaptive Learning Models of Consumer Behavior”, *Journal of Economic Behavior and Organization*, November, 2007, 64, 348-368, special issue in honour of Alan Kirman.
- “Cross and Double Cross: Comparative Statics in First Price and All Pay Auctions” with Tatiana Kornienko (Stirling), *The B.E. Journal of Theoretical Economics, Topics*, 2007, 7(1), Article 19.
- “Inequality and Growth in the Presence of Competition for Status” with Tatiana Kornienko (Stirling), *Economics Letters*, November, 2006, 93, 291-296.
- “Attainability of Boundary Points under Reinforcement Learning”, with Martin Posch (Vienna), *Games and Economic Behavior*, October, 2005, 53, 110-125.
- “Learning in Perturbed Asymmetric Games”, with Josef Hofbauer (University College, London), *Games and Economic Behavior*, July, 2005, 52, 133-152.
- “Learning, Information and Sorting in Market Entry Games”, with John Duffy (Pittsburgh), *Games and Economic Behavior*, April, 2005, 51, 31-62.
- “Running to Keep in the Same Place: Consumer Choice as a Game of Status”, with Tatiana Kornienko (Stirling), *American Economic Review*, September, 2004, 94(4), 1085-1107.
- “Two Competing Models of How People Learn in Games”, *Econometrica*, November, 2002, 70, 2141-2166. Reviewed in the opening volume of *NAJ Economics: Peer Reviews of Economics Publications* (<http://www.najecon.org>).
- “The Stability of Price Dispersion under Seller and Consumer Learning”, with Robert Seymour (University College, London), *International Economic Review*, November, 2002, 43, 1157-1190.
- “A Note on Best Response Dynamics”, *Games and Economic Behavior*, October, 1999, 29, 138-150.
- “Learning, Matching and Aggregation”, *Games and Economic Behavior*, January, 1999, 26, 79-100.

B. Book Chapters

- “Price Dispersion”, *New Palgrave Dictionary of Economics*, Second Edition, L. Blume and S. Durlauf (eds), Palgrave Macmillan, 2008.

C. Book Reviews

- “Happiness: a Revolution in Economics”, Bruno S. Frey, MIT Press, *Journal of Economic Literature*, 2009.

- “Evolutionary Game Theory”, J. Weibull, MIT Press, *Journal of Economic Surveys*, March 1997.

D. Software Reviews

- *Mathematica* software package, *Journal of Economic Surveys*, June, 1996.

Papers Submitted

- “Competitive Altruism, Mentalizing and Signalling”

Working Papers/Work in Progress

- “Inequality and Risk-Taking Behaviour”.
- “Marriage as a Rat Race” with V. Bhaskar (UCL)
- “A Simple Test of Learning Theory”, with Jim Engle-Warnick (McGill).
- “Rank-Based Methods for the Analysis of Auctions”.

Seminars, Invited Talks, Conference Presentations

- 2011 Speaker and session chair, AEA annual conference Denver.
- 2010 Oxford and Warwick Universities. University of Alicante, Spain.
- 2009 Cornell and Florida State Universities, USA; Bilkent, Koç and Sabancı Universities, Turkey; GATE/APET workshop, Lyon; GREQAM, Marseille; Warwick, St Andrews and Nottingham Universities.
- 2008 World Congress of the Game Theory Society, Evanston, Illinois; Humboldt University, Berlin; University of Zurich; European University Institute, Florence, Italy; Universities of Essex, Exeter.
- 2007 Paris School of Economics; Universities of Amsterdam, Rotterdam, Maastricht, Venice, Marseille, Aberdeen; Free University of Berlin.
- 2006 North American Meeting of the Econometric Society, Minneapolis; Game Theory Conference, Stony Brook; Evolutionary Dynamics meeting, Banff Canada; Two Sided Markets conference, Bonn, Germany; Contests workshop, Berlin, Germany; ESA Conference, Nottingham; Caltech, Purdue, Wisconsin and Illinois.

- 2005 World Congress of the Econometric Society, London; Public Economic Theory conference, Marseille; Conference on Behavioural Economics, Valencia; University of Toronto, Queens and McGill Universities, Canada; Stockholm School of Economics, Sweden; Universitat Autònoma de Barcelona, Spain; Bonn University, Germany; Birkbeck College, London; ESRC game theory meeting; Universities of Warwick, St Andrews.
- 2004 Session organiser and speaker, American Economic Association, San Diego; organiser and speaker, workshop on social economics, Edinburgh; Canadian Economic Theory Conference, Montreal; World Congress of the Game Theory Society, Marseille; Carnegie Mellon University, USA; Marne La Vallée, France; University College, London; Universities of Leicester, Glasgow, Stirling,
- 2003 Economic Science Association, Pittsburgh; Society for the Advancement of Economic Theory, Rhodes; ESRC game theory seminar, UC London; Economics of Happiness conference, Milan, Italy; Boston University; Case Western Reserve University, Cleveland; University of Pittsburgh; Cambridge, Birmingham, Dundee, Queens Belfast.

Professional Activities

- Referee for: *Econometrica*, *American Economic Review*, *Journal of Political Economy*, *Review of Economic Studies*, *Journal of Economic Theory*, *Theoretical Economics*, *Games and Economic Behavior*, *International Economic Review*, *Economic Theory*, *Rand Journal of Economics*, *Journal of Economic Behavior and Organization*, *Journal of Public Economics*, *Economic Journal*, *Journal of Public Economic Theory*, *Journal of Economic Dynamics and Control*, *Berkeley Electronic Press*, *International Journal of Game Theory*.
- Member of the Editorial Board of the *Journal of Economic Behavior and Organization*, and the *Journal of Economics*.
- Director of the Behaviour, Incentives and Contracts programme of SIRE (Scottish Institute for Research in Economics).
- Member of the ESRC “Virtual College” of reviewers, 2008 - .
- Co-organiser of an international conference on “Relativity, Inequality and Public Policy” held in Edinburgh, June, 2009.
- Organiser of international workshops on behavioural economics and social economics held in Edinburgh in June, 2007 and in October, 2004 respectively.

Courses Taught

- Graduate:
 - University of Pittsburgh: Mathematical Economics, Topics in Game Theory
 - University of Edinburgh: Mathematical Economics, Advanced Topics in Microeconomics
- Undergraduate:
 - University of Edinburgh: Game Theory, Intermediate Microeconomics, Mathematical Economics, Introductory Statistics, Introductory Economics.
 - University of Pittsburgh: Industrial Organization, Game Theory.

Postgraduate Supervision and Examining

- PhD students who have studied under my supervision:
 - Marco Faravelli, “Three Essays in Public Economics: Theory and Experiments”, 2007, placement: University of St Andrews.
 - Duncan Whitehead, “Three Essays on Bounded Rationality and Individual Learning in Repeated Games”, 2008, placement: Scottish Government.
 - Tom Quilter, “Essays on the Evolution of Social Coordination and Bounded Rationality”, 2009, placement: Teach First.
 - Alla Doubrovina, “Three Essays on the Economic Theory of Self-Control”, 2009, placement: Boston Consulting.
- External examiner for the MSc in Mathematical Economics and Econometrics at the London School of Economics, 2005-8.
- External examiner for the following doctoral dissertations:
 - Antonio Morales, “Learning, Imitation and Economic Rationality”, University College London, 1999.
 - Christoph Kuzmics, “Essays on Economic Theory”, University of Cambridge, 2003.
 - Alexander Herzog-Stein, “Essays on Economic Theory”, University of Warwick, 2006.
 - Topi Miettinen, “Pre-Play Negotiations, Learning and Nash Equilibrium”, University College London, 2006.
 - Javier Rivas, “Cooperation in Repeated Games, Bounded Rational Learning and the Adoption of Evolving Technologies”, European University Institute, 2008.

University Service

- 2009- Director, Behaviour, Incentives and Contracts programme,
Scottish Institute for Research in Economics
- 2006- Director, Economics PhD programme, University of Edinburgh
- 1996-2004 Director of Studies, University of Edinburgh
- 1996-1999 Department of Economics Seminar Organizer, University of Edinburgh